ALLAN GRAY BALANCED FUND

Fact sheet at 30 June 2005

ALLAN GRAY
LONG TERM INVESTMENT MANAGEMENT

Sector:	Domestic AA Prudential Medium Equity
Inception Date:	1 October 1999
Fund Manager:	Arjen Lugtenburg
Qualification:	M Com, CA(SA), CFA

The Fund's investment strategy is to earn a higher rate of return than the market value-weighted average of the domestic medium equity prudential unit trust sector excluding the Allan Gray Balanced Fund without assuming any greater monetary risk. Risk will be higher than the Stable Fund but less than the Equity Fund.

Fund Details

Price:	3017.92 cents
Size:	R 8 601 265 808
Minimum lump sum:	R 5 000
Minimum monthly:	R 500
Subsequent lump sums:	R 500
No. of share holdings:	60

01/07/04-30/06/05 dividend (cpu): Total 65.29

Interest 20.74, Dividend 32.32,

S24J Accrual 11.85, Foreign Interest 0.38

Annual Management Fee: The monthly charge rate is directly related to the rolling two-year return of the Fund compared with that of its benchmark. The limits are 0.57-1.71% p.a. (incl. VAT).

Commentary

The Fund ended the first half of 2005 on a strong note, as it benefited from strong equity markets globally and a weaker domestic currency. Our largest position, Sasol, was especially strong as, over and above the generally favourable business environment created by the strong oil price and weaker Rand, investors are increasingly recognising the value inherent in its gas to liquids technology. The Funds return over the previous 12 months is a very strong 36%, ahead of those of the average prudential fund of 34.4%. Investors are again cautioned that these are abnormally strong returns, which are unlikely to be sustained over the longer term. Despite the relative price appreciation of the past 6 months, we continue to find attractive value among resource shares, where the Fund continues to be overweight, and foreign assets, where exposure is maintained at the allowable maximum.

Top 10 Share Holdings at 30 June 2005*

JSE Code	Company	% of portfolio
SOL	Sasol	10.07
SBK	Stanbank	4.45
MTN	MTN - Group	4.45
ASA	Absa	4.02
AMS	Angloplat	3.24
HAR	Harmony	2.77
NPN	Naspers-N	2.64
FSR	Firstrand	2.45
GRY	Grayprop	2.36
TBS	Tigbrands	2.32

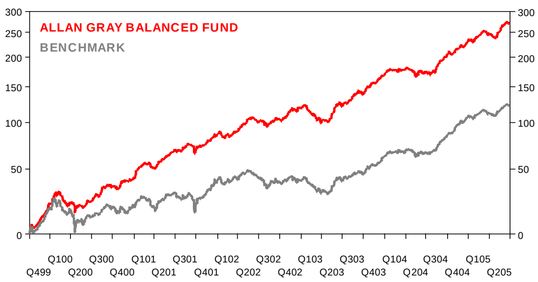
* The 'Top 10 Share Holdings' table is updated quarterly.

Asset & Sector Allocation

Asset Class	% of Fund
Shares	63.58
Property	3.57
Bonds	12.42
Money Market & Cash	6.14
Foreign	14.29
Total	100.00

Performance (net of fees, including income, assumes reinvestment of dividends, on a NAV to NAV basis)

Long-term cumulative performance (log-scale)



% Returns	Balanced Fund	Avg Prudential Fund
Since Inception (unannualised)	273.8	124.2
Latest 5 years (annualised)	24.9	14.9
Latest 3 years (annualised)	22.9	16.7
Latest 1 year	36.0	34.1
Risk Measures		
(Since incep. month end prices)		
Maximum drawdown*	-12.5	-19.2
Annualised monthly volatility	10.8	11.3

* Maximum percentage decline over any period

Allan Gray Unit Trust Management Limited

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